

LANA MARIA NAGHSHINEH

EDUCATION

University of Miami School of Law, Coral Gables, Florida, United States of America
Juris Doctor, Graduated May 2012

Fordham University, New York, New York, United States of America
Bachelor of Arts Journalism and Related Studies, cum laude, Graduated February 2005

EXPERIENCE

LMN Legal, P.A., Miami, Florida
Founder/Construction Litigation Attorney/International Construction Mediator
January 2015 to present

LMN Legal, P.A. is a boutique, minority, female-owned construction law and mediation firm serving both domestic and international individuals and companies with issues relating to new and existing construction of residential, multi-use and commercial projects. Ms. Naghshineh is a Qualified International Institute of Mediation Mediator and a Certified Singapore Institute of Mediation Mediator. LMN Legal, P.A. provides online and in-person domestic and international facilitative mediation services for all aspects of construction disputes both pre-litigation and during litigation.

LMN Legal, P.A. also provides pre-construction contract review and negotiation, including scope of work contracts, financing agreements, sales agreements, contract administration, as well as analyzing insurance needs and coverage issues using a vast network of owners, insurers, vendors, and purchasers, and ensures compliance with relevant Florida statutes governing construction contracts. Represents clients pursuing claims of breach of construction contracts, lien foreclosures, bond and surety claims, and construction defects and deficiencies pursuant to Chapters 558 and 718, Fla. Stat., among other claims, as well as post-judgment collections. Defends client against these same types of claims. LMN Legal, P.A. works directly with expert witnesses to prosecute and/or defend against claims of liability and damages in construction matters, as well as representing clients in mediation and arbitration proceedings. LMN Legal, P.A. interfaces directly with clients, and our clients' insurance adjusters, regarding the status of the claim and/or litigation, liability and exposure, risk transfer and recommendations for further action on file. LMN Legal, P.A. also serves as general counsel for local real estate developers and construction companies.

Ms. Naghshineh is also a registered foreign attorney in England and Wales, United Kingdom.

Bogert & Rembold, P.L., Coral Gables, FL
Associate Attorney, May 2014 – June 2015

Participated in all aspects of commercial litigation, with a focus on construction defect claims brought pursuant to Chapter 558, Florida Statutes, and Chapter 718, Florida Statutes, the Florida Condominium Act, typically litigated in the Complex Commercial Litigation divisions of various

District Courts. Participated in the defense of developers, contractors, subcontractors, and suppliers as panel counsel for Amerisure, ACE North America, and AIG. Also handled first-party property and casualty claims on behalf of Amerisure, as well McDonalds Corporate, a self-insurer.

Communicated directly with clients and insurance adjusters regarding the status of the litigation, liability and exposure, risk transfer and recommendations for further action on file. Drafted various complex pleadings, such as crossclaims and third-party complaints against clients for breach of construction contracts, motions to dismiss, motions for summary judgment, in addition to motions for protective orders and other discovery-related motions. Managed discovery process, including propounding, responding, and objecting to discovery requests, interviewing witnesses and preparing them for depositions, taking and defending depositions of fact and expert witnesses and participating in the meet and confer process with clients and adjusters, as well as working directly with expert witnesses to defend against claims of liability and damages. Attended and participated in mediation, motion hearings, calendar calls and status conferences. Drafted proposals for settlement, settlement agreements and general and mutual releases of claims against clients. Assisted managing partner with alternative dispute resolution proceedings, trials, and post-trial matters, including collection of attorneys' fees, costs and enforcing judgments.

Lee Hernandez Landrum Garofalo, Miami, FL
Associate Attorney, February 2013 – May 2014

Participated in all aspects of construction and complex commercial litigation, insurance defense, and third-party practice in Florida state court and the United States District Court of the U.S. Virgin Islands St. Thomas & St. John and the United States District Court of Nevada. Participated in the defense of various general contracts through their general liability insurance carriers (ACE North America, Zurich, and Travelers Insurance Company). Communicated directly with clients and insurance adjusters regarding the status of the litigation, liability and exposure, risk transfer and recommendations for further action on file. Drafted various complex pleadings, such as motions for summary judgment, protective orders and discovery-related motions. Managed discovery process, from propounding, responding and objecting to discovery requests to interviewing witnesses, taking depositions and participating in the meet and confer process. Attended motion hearings, calendar calls and status conferences. Assisted partners with preparation for mediation and arbitration proceedings, trials and post-trial matters. Clients included, but were not limited to: BJ&K Condo Construction, Inc. and Current Builders, Inc.

Gersten & Muir, P.A., Miami, FL
Associate Attorney, November 2012 -February 2013
Law Clerk, August 2011 – November 2012

Accompanied a founding partner of Grinberg & Muir, PLLC, Jane W. Muir, Esq., to her new firm, Gersten & Muir, P.A., a general civil litigation and small business development firm. Assisted clients with all aspects of incorporating their businesses in Florida from choosing the most advantageous corporate form for their needs and drafting operating agreement and articles of incorporation, to assistance with expediting operating permits from the governmental authority having jurisdiction. Represented corporate clients in contract disputes with third parties and derivative actions, as well as actions brought pursuant to FINRA. Represented individual clients in breach of contract, open account, personal injury and landlord/tenant actions, including

collecting final judgment awards. Helped to establish the firm's family law practice. Served as Guardian ad Litem for Defendants in mortgage foreclosure actions. Represented parties in landlord/tenant actions. Coordinated and supervised efforts of law clerks and legal assistants.

CERTIFICATIONS

Accredited International Civil and Commercial Mediator, *International Mediation Institute*;
Accredited International Civil and Commercial Mediator, *Singapore International Mediation Institute*.

ADMISSIONS

The Florida Bar Association, Admitted November 14, 2012
United States District Court for the Southern District of Florida
Registered Foreign Attorney England Wales, Admitted October 2023

AWARDS

2015 Coral Gables Chamber of Commerce Rising Star Award
2017 Leukemia and Lymphoma Society South Florida Woman of the Year

AFFILIATIONS

Member, Broward County Bar Association (2022-present);
Member, The London Court of International Arbitration (2023-present); Qualified Member;
Accredited International Civil and Commercial Mediator, *International Mediation Institute*;
Member, *Chartered Institute of Arbitrators, United Kingdom*
Member, *Society of Construction Law United Kingdom*;
Member, *National Association of Women in Construction United Kingdom*;
Member, *College of Mediators United Kingdom*;
Member, *Coral Gables Bar Association, Coral Gables, Florida, United States*
Member, *Singapore International Mediation Institute*
Member, Law Society Property Law Section, *United Kingdom*